

Number	064
Subject	Hitachi USP's
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HITACHI

This document gives an overview of unique products and USP's offered by Hitachi Europe.

Logicool are the UK leading distributor of Hitachi products.

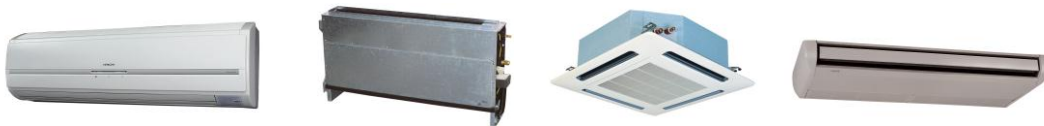
RAC Products (Domestic)

Wall Mounted SX8 Series



- Industry leading COP of 6.36

System Free Indoor Units (Commercial Splits and VRF)



- Universal Indoor Units across small commercial split systems and large commercial VRF
- Gives consumer more choice of indoor unit and controls such as floor standing units and 2 way blow cassette split systems

Utopia Products (Commercial Splits)

Centrifugal Inverter Condensing Units



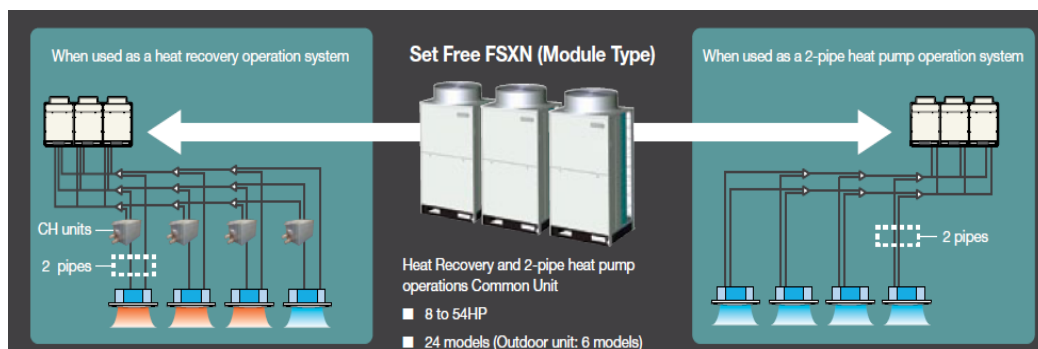
- Can be used with any System Free Indoor Unit
- Up to four units can be connected
- Low Height
- All Inverter
- For installations where there are planning restrictions on external condensing units
- Max height of 640mm (25kW)

IVX Inverter Condensing Units



- Can be used with any System Free Indoor Unit
- Up to four units can be connected (5HP, 6HP, 8HP, 10HP, 12HP)
- Up to ten indoor units can be connected (IVX+ Range)
- Individual control (2 Pipe Heat Pump)
- Up to 40% saving vs. other leading manufacturers mini VRF products
- Increased efficiencies vs. other leading manufacturers mini VRF products
- Can also be used as a high efficiency split system at no additional cost vs. other manufacturers offerings
- Industries only 30kW Cooling / 33kW Heating Split system cabinet

FSXN Set-Free (VRF) Condensing Units



- Industries only universal cabinet for both 2-Pipe and 3-Pipe applications
- Can be used with any System Free Indoor Unit
- Ideal for new builds where final operational use of building is unknown
- Increases lifecycle of system should building should consumer requirements change

KPI Products (Air to Air Heat Exchangers)



- Single Spigot throughout as opposed to competitors double deck models for larger capacities
- Industries only 3000m³/hr model
- Max height of 650mm

Controls



- CS-Net Web offers unique control of off-coil temperature on all models and all ranges
- Off coil temperature control = cold draught prevention

Non Product Related USP's

- 5 year warranty on all Utopia and Set-Free (when commissioned by Hitachi / Logicool)
- Free commissioning on Set-Free
- UK and Europe spares sourcing via Logicool